



# Services Portfolio



**ABOUT US**

- OUR PARTNERSHIPS
- SERVICES PORTFOLIO OVERVIEW
- ENTERPRISE ARCHITECTURE SERVICES
- STRATEGY AND BUSINESS SERVICES
- DATA AND APPLICATION SERVICES
- INFRASTRUCTURE SERVICES
- SECURITY SERVICES

**ABOUT US**

Virtual Enterprise Architects (VEA) is a small minority woman owned disadvantaged IT company HUBZONED in the Washington, DC metropolitan area.

**Our consultants** have a wealth of experience and educational backgrounds. At a minimum, VEA consultants hold active clearances and certifications in one or more of the following: Enterprise Architecture; ITIL ; Project Management; and Information Security.

Virtual Enterprise Architects (VEA) is based in the Washington, DC metropolitan area. However, our consultants are accessible 24/7 and can travel to various client sites and locations depending on the needs of each project.

**Our mission** is to provide holistic consulting to integrate the strategy, business and technology needs of our customers. We want to transform an enterprise from its current state into the future state by transforming first the minds of its leaders, the core business processes and its infrastructure.

**Our vision** is to become the premier agency for Enterprise Architects.

**Our goals** are to help our clients:

- Achieve strategic goals that depend on IT resources
- Improve business performance by maximizing IT efficiency
- Link multiple IT networks, systems, applications, services, and databases across the entire enterprise
- Share information between lines of business
- Reduce duplicative IT resources across the enterprise
- Protect data and IT assets that rely on enterprise-wide approaches
- Maximize the effective use of limited budgets
- Improve human capital management in IT knowledge/skill areas

**Cage Code:** 512P2

**NAICS Codes:**

541611; 541512; 541519; 541910

**Certifications:**

SWOB, SDB, CBE, and LSDB; HUBZONE

## OUR PARTNERSHIPS

Virtual Enterprise Architects works closely with the following partners to fulfill our commitment to clients:





## SERVICES PORTFOLIO OVERVIEW

All of our projects are carefully reviewed and scoped to ensure compatibility of skills and resources with the project needs. Our service offering includes the following areas within Strategy, Business and Technology consulting. Please refer to each section for more information.

SERVICE CATEGORY	SERVICE SUB-CATEGORY	
<b>ENTERPRISE ARCHITECTURE SERVICES</b>	<ul style="list-style-type: none"> <li>▪ EA Framework Selection</li> <li>▪ Modeling to represent the OMB EA Reference Models</li> <li>▪ Model Driven Architecture Integration</li> <li>▪ EA Program Management</li> <li>▪ EA Team Development</li> <li>▪ EA Requirements Development</li> <li>▪ </li> </ul>	<ul style="list-style-type: none"> <li>▪ Architecture Documentation</li> <li>▪ Architecture Tool Selection and Integration</li> <li>▪ “As-is” and “To-be” Gap Analysis</li> <li>▪ Architecture Transition Management</li> <li>▪ Tool and Methodology Training</li> </ul>
<b>STRATEGY AND BUSINESS SERVICES</b>	<ul style="list-style-type: none"> <li>▪ IT Governance Planning</li> <li>▪ Strategic Planning</li> <li>▪ Strategic Plan Development</li> </ul>	<ul style="list-style-type: none"> <li>▪ Business Case Development</li> <li>▪ Capital Planning and Investment Control</li> <li>▪ Financial Management</li> <li>▪ Enterprise Resource Planning</li> </ul>
<b>DATA AND APPLICATION SERVICES</b>	<ul style="list-style-type: none"> <li>• Data Management</li> <li>• Custom Application Development</li> <li>• Enterprise Content Management</li> </ul>	<ul style="list-style-type: none"> <li>• Information Management Platform and Solutions</li> <li>• Application Testing</li> </ul>
<b>INFRASTRUCTURE SERVICES</b>	<ul style="list-style-type: none"> <li>▪ ITIL Implementation</li> <li>• Network Assessments</li> <li>• Storage Consolidation</li> <li>• Server Optimization and Integration Services</li> </ul>	<ul style="list-style-type: none"> <li>• Hardware Support</li> <li>• Help Desk and IT Support</li> <li>▪ Asset Management</li> </ul>
<b>SECURITY SERVICES</b>	<ul style="list-style-type: none"> <li>▪ Data Security Services</li> <li>▪ Threat Mitigation Services for Applications and Networks</li> <li>▪ Intrusion Prevention Services</li> <li>▪ Desktop and Network Security</li> </ul>	<ul style="list-style-type: none"> <li>▪ Certification and Accreditation Support Services</li> <li>▪ Secure Virtualization</li> <li>▪ Information Security Assessments</li> </ul>



- ABOUT US
- OUR PARTNERSHIPS
- SERVICES PORTFOLIO OVERVIEW
- ENTERPRISE ARCHITECTURE SERVICES**
- STRATEGY AND BUSINESS SERVICES
- DATA AND APPLICATION SERVICES
- INFRASTRUCTURE SERVICES
- SECURITY SERVICES

## ENTERPRISE ARCHITECTURE

Realizing the full potential of Enterprise Architecture (EA) can be challenging. There are many aspects to EA, including architecture planning, governance, taxonomies and ontologies, all of which impact its success. Without the right guidance, tools, frameworks and methodologies EA can quickly become complicated.

**Virtual Enterprise Architects (VEA)** can help you understand Enterprise Architecture (EA) and interpret EA for your organization. All of our projects are carefully reviewed and scoped to ensure compatibility of skills and resources with your project needs.

VEA can provide you with the tools, platform and services to meet and establish your environment standards. Trust our experts to transition you into the future.

### Services

- **EA Framework Selection**
- **Modeling to represent the OMB EA Reference Models**
- **Model Driven Architecture Integration**
- **EA Program Management**
- **EA Team Development**
- **EA Requirements Development**
- **Architecture Documentation**
- **Architecture Tool Selection and Integration**
- **“As-is” and “To-be” Gap Analysis**
- **Architecture Transition Management**
- **Exhibit 300 Development and Analysis**
- **Tool and Methodology Training**



- ABOUT US
- OUR PARTNERSHIPS
- SERVICES PORTFOLIO OVERVIEW
- ENTERPRISE ARCHITECTURE SERVICES
- STRATEGY AND BUSINESS SERVICES**
- DATA AND APPLICATION SERVICES
- INFRASTRUCTURE SERVICES
- SECURITY SERVICES

## STRATEGY AND BUSINESS

In today's competitive marketplace, we know you need to balance growing customer demands with increasing cost pressures and compliance regulations. You're looking for new ways to streamline your business processes and overcome operational inefficiencies, while still maintaining high performance levels.

At Virtual Enterprise Architects, we can help. We'll assist you in implementing a business management solution that:

- Improves accounting processes and financial insight.
- Maximizes operational performance.
- Optimizes sales and marketing processes.
- Improves customer response and service.

VEA can help you stay competitive by integrating financial, customer relationship, and supply chain management solutions across your organization.

Our team makes it easy and economical for people throughout your company to access secure, real-time, business-critical information where they already work and collaborate. Our solutions, allows your organization to:

- Improve bottom-line results.
- Plan more effectively.
- Achieve better alignment with strategic initiatives.
- Make more informed business decisions.

Additionally, we can help you implement a comprehensive, easy-to-use performance management approach that provides critical business information, allowing your business to stay competitive now and in the future.

## Services

- **IT Governance Planning**
- **Strategic Planning**
- **Strategic Plan Development**
- **Business Case Development**
- **Capital Planning and Investment Control**
- **Financial Management**
- **Enterprise Resource Planning**



- ABOUT US
- OUR PARTNERSHIPS
- SERVICES PORTFOLIO OVERVIEW
- ENTERPRISE ARCHITECTURE SERVICES
- STRATEGY AND BUSINESS SERVICES
- DATA AND APPLICATION SERVICES**
- INFRASTRUCTURE SERVICES
- SECURITY SERVICES

## DATA AND APPLICATIONS

**VEA** can help you build, deploy and run applications in a proven, secure and flexible environment. From applications to portals, we deliver a point of personalized interaction with applications, content, processes and people.

We can help you design and implement a development platform to help you manage your application lifecycle and increase productivity and collaboration across both individuals and development teams. Our experts help you create and deliver highly secure, high-quality applications, on time and on target, that enable your company to innovate and realize new business opportunities.

Work with us to:

- Increase application development process predictability, control, and visibility.
- Align business demands and IT development investments.
- Manage applications throughout the IT lifecycle.
- Enable your teams to deliver quality early and often in the lifecycle.
- Lower development costs and accelerate time to delivery.

We bring the expertise and service to help you optimize your application development capabilities today, along with a solid foundation to advance your business into the future.

### Services

- **Data management**
- **Custom application development**
- **Enterprise content management**
- **Information management platform and solutions**
- **Application Testing**

**VIRTUAL ENTERPRISE ARCHITECTS LLC SERVICES PORTFOLIO**



- ABOUT US
- OUR PARTNERSHIPS
- SERVICES PORTFOLIO OVERVIEW
- ENTERPRISE ARCHITECTURE SERVICES
- STRATEGY AND BUSINESS SERVICES
- DATA AND APPLICATION SERVICES
- INFRASTRUCTURE SERVICES**
- SECURITY SERVICES

**INFRASTRUCTURE**

Today’s IT departments face immense challenges related to globalization, workforce mobility, and security. Without a long-term strategy, it’s nearly impossible for your IT department to keep up with the rapid pace of change they face each day. Our solutions take advantage of Infrastructure Optimization guidance from Microsoft and IBM to help you create a dynamic IT environment. We can help you assess your infrastructure by basic IT capability, and then plan a multi-year improvement effort to enable more proactive problem solving so your IT department can focus more energy on providing new business capabilities.

At VEA, we can help you design, implement, and support a complete, end-to-end infrastructure optimization solution so you can begin the journey of transforming your IT infrastructure from a cost center into a strategic asset that can help you:

- Reduce costs.
- Improve service levels.
- Increase organizational agility.

At VEA, we’re dedicated to quality. Our solutions are designed to help enhance productivity and deliver long-term return on investment to our customers. We can help you optimize and secure your core IT infrastructure with integrated server and desktop management and security technologies.

Our services can reduce system complexity to help control costs, improve service levels, and drive agility. We can also highlight specific solutions to simplify deployment and management of infrastructure technologies—solutions that offer added benefits including higher system uptime and end-user productivity, enhanced protection of corporate data, and simplified IT compliance.

**Services**

- **ITIL Implementation**
- **Network Assessments**
- **Storage Consolidation**
- **Server Optimization and Integration Services**
- **Hardware Support**
- **Help Desk and IT Support**
- **Asset Management**

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- ABOUT US
- OUR PARTNERSHIPS
- SERVICES PORTFOLIO OVERVIEW
- ENTERPRISE ARCHITECTURE SERVICES
- STRATEGY AND BUSINESS SERVICES
- DATA AND APPLICATION SERVICES
- INFRASTRUCTURE SERVICES
- SECURITY SERVICES**

**SECURITY**

For most businesses, technology is a key asset—it gives employees the tools they need to stay productive. Our affordable solutions provide the technology you need to help prevent data loss and minimize downtime.

Imagine if your network was compromised and your sensitive information was stolen or deleted. The last thing you want to think about is whether unauthorized users or online attacks can wipe out your business data or take down your network. You need protection for the technology that your business relies on.

Stop taking chances. With our expertise, we can provide you with industry-leading security and reliability products that can help protect your important business data and keep your IT running smoothly. We can offer you a familiar, reliable, supported technology infrastructure that is the right fit for your business needs.

VEA can help you provide rich, connected capabilities across the infrastructure and help protect both your environment and your confidential data from intrusion and disruption. As a result, you'll be able to help control costs, improve service levels, and drive agility.

Specifically, we can analyze your current environment, processes and planning efforts, and compare them against industry standards and best practices.

**Services**

- **Data Security Services**
- **Threat Mitigation Services for Applications and Networks**
- **Intrusion Prevention Services**
- **Desktop and Network Security**
- **Certification and Accreditation Support Services**
- **Secure Virtualization**
- **Information Security Assessments**



## Thank you for reviewing our services.

We know your world revolves around your business and how much time and effort it takes to run it effectively. Trust us with your world and we promise to transform your enterprise from the current to the future state through strategic, business and technology analysis. We provide you with the tools and resources to improve your enterprise performance by maximizing technology efficiency. Virtual Enterprise Architects is dedicated to providing responsive solutions, recommendations and best practices to your organization's complex and dynamic requirements. We believe in your mission and goals and await any available opportunity to demonstrate our core capabilities.